

TRANSFORMATIVE LEADERS' MINDSET

This is a self-assessment for use in your personal development.
Please download and rate yourself for each trait- 1 thru 5.

TRAITS	Needs work ---			Excels	
Open to new ideas and new ways of seeing the world	1	2	3	4	5
Respects all people, tolerates different points of view	1	2	3	4	5
Reflective and self-aware	1	2	3	4	5
Open to change - resilient, agile, and flexible	1	2	3	4	5
Relinquishes control, inspires teamwork	1	2	3	4	5
Listens and empathizes with customers and community	1	2	3	4	5
Challenges assumptions and conventional wisdom	1	2	3	4	5
Experiments and takes risks	1	2	3	4	5
Lives values and purpose consistently	1	2	3	4	5
Works well with people from culturally diverse backgrounds	1	2	3	4	5
Perceives emerging trends in the external environment	1	2	3	4	5
Deconstructs and generates new business models	1	2	3	4	5
Committed to lifelong learning	1	2	3	4	5
Committed to continuous improvement and innovation	1	2	3	4	5
Dissolves departmental silos; facilitates collaboration	1	2	3	4	5
Leverages networks where peers share & create value	1	2	3	4	5
Analyzes complex situations from interacting perspectives	1	2	3	4	5
Considers marketplace disruptions as negative to your business	1	2	3	4	5

2. Enter your rating for each of the first 9 traits

TRAITS - internal	Your rating
Open to new ideas and new ways of seeing the world	
Respects all people, tolerates different points of view	
Reflective and self-aware	
Open to change - resilient, agile, and flexible	
Relinquishes control, inspires teamwork	
Listens and empathizes with customers and community	
Challenges assumptions and conventional wisdom	
Experiments and takes risks	
Lives values and purpose consistently	
Total internal score	

3. Enter your rating for each of the second 9 traits

TRAITS – external	Your rating
Works well with people from culturally diverse backgrounds	
Perceives emerging trends in the external environment	
Deconstructs and generates new business models	
Committed to lifelong learning	
Committed to continuous improvement and innovation	
Dissolves departmental silos; facilitates collaboration	
Leverages networks where peers share & create value	
Analyzes complex situations from interacting perspectives	
Considers marketplace disruptions as negative to your business	
Total external score	

4. Reflect on the difference, if any, between **Total internal score vs Total external score**